

# Deal Information

November 2023

Zerbach &  
Company

## Zerbach & Company advises the shareholders of BAHAMA GmbH on the sale of shares to BPE

Hamburg / Reichshof, November 2023

Accompanied by Zerbach & Company Corporate Finance GmbH ("Z&C"), the shareholders of BAHAMA GmbH ("BAHAMA") have sold their shares to BPE Unternehmensbeteiligungen GmbH ("BPE") based in Hamburg.

Founded in 1950, BAHAMA is today a leading manufacturer of high-quality sunshades for the catering and hotel industry and private customers from all over the world.

The company is the technology and quality leader for large professional parasols. The outstanding feature is the wind stability up to 130 km/h. The BAHAMA large umbrellas are manufactured in Germany with an in-house production quota of almost 100% and are sold in over 50 countries.

Among the customers are numerous national and international top hotels and restaurants. One of the most prestigious projects was the exclusive delivery of sunshades for the landmark of Dubai, the luxury hotel Burj Al Arab.

BPE is a specialist in management buy-ins (MBI) and management buy-outs (MBO) for succession arrangements and corporate spin-offs in medium-sized companies. BPE invests in high-growth companies in German-speaking countries with sales of up to € 100 million with the aim of preserving the independence and the medium-sized character of the respective company and at the same time increasing the company's value.

### About Zerbach & Company

Zerbach & Company, founded in 2014, is an independent, internationally active corporate finance advisory firm with a focus on entrepreneurial medium-sized businesses. We advise owner-managed companies, international family businesses, family offices, investment companies and start-ups on mergers and acquisitions (M&A), the implementation of corporate succession and corporate finance projects.

The team is supported by its Industry Advisory Board, consisting of 10 renowned industry experts and entrepreneurial personalities.

Zerbach & Company is an independent member of the Geneva Capital Group (GCG), a leading global network of M&A and corporate finance advisory firms in Europe, USA, Latin America, Africa and Asia.

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