



GCG DEALMAKERS REPORT 2024

GCG DEALS IN 2023

DEALS CLOSED
226

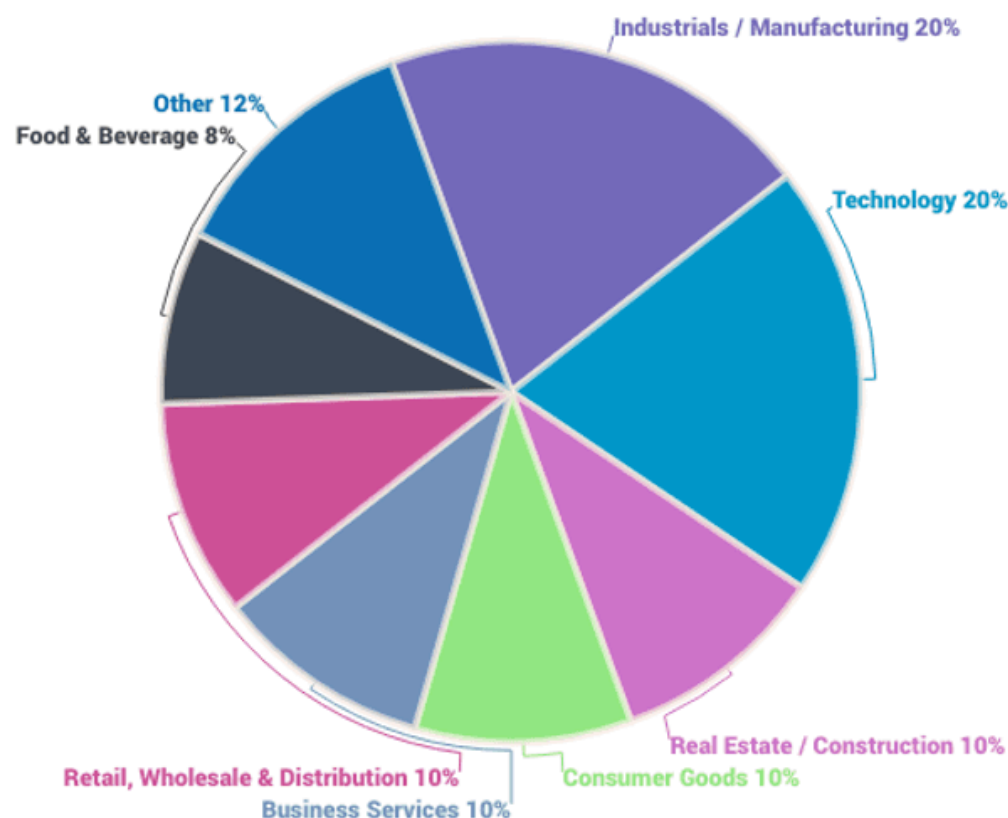
CUMULATIVE VALUE
over **\$1.52 bn**

(ONLY DISCLOSED
DEAL VALUES)

COUNTRIES INVOLVED
16

GCG members worldwide closed 226 deals in 2023, with a cumulative value of over \$1.52 bn. M&A activities of the GCG network spanned across 16 countries and 24 different sectors.

DEALS BY SECTOR



GCG GROWTH CREATORS GLOBALLY

GCG is a leading global network of M&A/investment banking firms supporting companies and business owners across many different countries and industries in important decisions related to M&A, corporate finance, strategy and international expansion.

Our members have concluded to date more than **5,200** **transactions**, with a cumulative value of over **\$77.4 bn**, **30%** cross-border.

GCG members are present in **76 locations worldwide**.

GCG GLOBAL FIGURES

5,200+

TRANSACTIONS CLOSED

\$77.4+ bn

CUMULATIVE VALUE

76

LOCATIONS WORLDWIDE

Selected GCG Transactions

2023

Arcéane has advised FIGLASS in the acquisition of ASB+MGP

GCG member firm

Arcéane

Paris, France

Stéphane Aubin

Contact Stéphane

Our member firm [Arcéane](#) has advised FIGLASS in the acquisition of ASB+MGP.

Atelier Sérigraphique de la Bresle (ASB) is a leading company in the finishing of glass bottles, mainly for the perfumer and cosmetic industry.

The financial structuring of the buying of the company was carried out through a takeover holding company created for the occasion, FIGLASS.

The transaction was led by [Stéphane Aubin](#), President.



[Click here to read more.](#)

Baldi Finance spa and Baldi & Partners have advised ALBA S.r.l. in the sale to Gruppo Florence

Congratulations to [Baldi Finance spa](#) and [GGI](#) member [Baldi & Partners](#) for having advised ALBA S.r.l. in the sale to Gruppo Florence.

Founded in the heart of Florence in 1935, ALBA S.r.l. has a strong heritage and is specialised in the production of bags and other leather accessories for some of the most iconic luxury brands.

Founded in 2020, Gruppo Florence is the first integrated industrial cluster in Italy that spans the entire value chain, from product development to



production for the international luxury world, with a turnover of more than €600 million in 2022.

The transaction was led by [Francesca Baldi](#).

Read more about this in the following press releases:

[Press release #1](#)

[Press release #2](#)

[Press release #3](#)

[Press release #4](#)

[Press release #5](#)

GCG member firm

[Baldi Finance spa](#) and GGI member [Baldi & Partners](#)
Reggio Emilia & Milan, Italy

[Francesca Baldi](#)
[Contact Francesca](#)

Cascade Partners LLC has advised UIS in the sale to Dukes Root Control



[Cascade Partners LLC](#) has advised Underground Infrastructure Services (“UIS”) in the sale to Dukes Root Control, a portfolio company of Comvest Partners.

UIS provides inspection and replacement services for underground utilities in the water, gas, cable, and electrical markets. UIS is Duke’s fifth acquisition in the last five years and takes the

municipal wastewater management services leader into attractive adjacent markets such as clean drinking water delivery, an area of increased federal and state focus as a result of the Bipartisan Infrastructure Law of 2021.

The transaction was led by [Daniel Walsh](#), Managing Director.

[Click here to read more.](#)

GCG member firm

Cascade Partners LLC
Detroit, MI, USA

Daniel Walsh
Contact Daniel

Hyde Park Capital has advised Nevada Surgical Suites (NSS) in its sale to Surgery Partners, Inc.

GCG member firm

**Hyde Park Capital
Advisors, LLC**
Tampa, FL, USA

Josh Mastracci
Contact Josh

Hyde Park Capital has served as the exclusive investment banker and financial advisor to Nevada Surgical Suites (NSS) in its sale to Surgery Partners, Inc.

Nevada Surgical Suites is a portfolio of ambulatory surgery centers affiliated with the premier provider of outpatient interventional pain management in Nevada.

Founded in 2004, Surgery Partners is one of the largest and fastest-growing surgical services businesses in the country, with more than 180 locations in 32 states, including ambulatory surgery centers, surgical hospitals, multi-specialty physician practices, and urgent care facilities.



The transaction was led by **Josh Mastracci**, Director. **[Click here to read more.](#)**

J. Lee Lloyd, LLC has advised S&N Communications on their investment partnership with Tower Arch Capital

GCG member firm

J. Lee Lloyd, LLC

Greensboro, NC, USA

Lee Lloyd

Contact Lee

J. Lee Lloyd, LLC congratulates S&N Communications founder Allen Powell and his senior management team on their investment partnership with Tower Arch Capital.

This platform investment by Tower Arch Capital will support the continued growth and expansion of S&N's geographic reach and service offerings.

Headquartered in Louisa, Virginia, S&N Communications is a specialty infrastructure services provider primarily focused on maintenance, repair, upgrade,



and new construction services for communications and electric utilities infrastructure.

[Click here to read more.](#)

The transaction was led by [Lee Lloyd](#).

SSG Capital Advisors, LLC has advised Custom Alloy Corporation in the sale of all its assets to Trident Maritime Systems

Congratulations to [SSG Capital Advisors, LLC](#) for having advised Custom Alloy Corporation in the sale of all its assets to Trident Maritime Systems, a portfolio company of J.F. Lehman &

GCG member firm

[SSG Capital Advisors, LLC](#)
Philadelphia, PA, USA

[Mark E. Chesen](#)
[Contact Mark](#)

Company.

Founded in 1968 and headquartered in High Bridge, New Jersey, Custom Alloy is a leading manufacturer of seamless and welded fittings, forgings and pipe.

Trident Maritime Systems is a renowned provider of engineered maritime solutions.

The transaction was led by [Mark Chesen](#), Managing Director.

[Click here to read more.](#)



Statesman Business Advisors has advised All Brite Fencing, Inc. in the sale to Ewing Irrigation & Landscape Supply



Statesman Business Advisors, LLC has advised All Brite Fencing, Inc. in the sale to Ewing Irrigation & Landscape Supply.

Founded by Mark Milhon in 1993, All Brite's 7-acre site in Goodyear, Arizona is now one of the largest landscape material

supply centers serving the Phoenix/Scottsdale markets, with products including: aggregates, boulders, blocks, pavers, soils, and other landscape/masonry related products.

Ewing Irrigation & Landscape Supply (Phoenix, AZ) is the nation's largest family-owned wholesale supplier of irrigation and landscape products, now with 240 locations across 29 states.

GCG member

Statesman Business Advisors, LLC

Houston, TX, USA

Walter Tomlinson
Contact Walter

The transaction was led by **Walter Tomlinson**.

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Stillwater Capital has served as an exclusive financial advisor to Wize Solutions in its sale to Argosy Private Equity

GCG member firm

Stillwater Capital
Toronto, ON, Canada

Jennifer Alexander
Contact Jennifer

Jordan Nix
Contact Jordan

Stillwater Capital has served as an exclusive financial advisor to Wize Solutions in its sale to Argosy Private Equity.

Wize Solutions, headquartered in Utah, is a full-service warehouse racking, structural automation, and dock and door installation company, operating across the United States.

Argosy Private Equity, founded in 1990, specializes in providing capital and operating and financial expertise to lower middle market companies across a broad range of industries.

The transaction was led by **Jennifer Alexander**, Managing Director.



[Click here to read more.](#)

Weibull M&A has advised L-G C Isolering AB in the sale to Hjo Installation AB

GCG member firm

Weibull M&A
Malmö, Sweden

Tobias Lundin
Contact Tobias

Congratulations to [Weibull M&A](#) for having advised L-G C Isolering AB in the sale to Hjo Installation AB.

L-G C Isolering, with approximately 120 employees and a turnover of around SEK 180 million, is the largest private actor in Sweden in the field of technical insulation.

Hjo Installation is a group composed of 52 companies with 1,300 employees and turnover of over SEK 2.8 billion. They operate in the electrical, ventilation, heating & sanitation, energy



conservation, technical insulation and solar energy sectors.

[Click here to read more.](#)

The transaction was led by [Tobias Lundin](#), CEO.

Zerbach & Company has advised NOBILIS Group GmbH in the sale to Gebr. Heinemann SE & Co. KG



Our member firm [Zerbach & Company Corporate Finance GmbH](#) has advised the owners of NOBILIS Group GmbH in the sale of shares to Gebr. Heinemann SE & Co. KG.

NOBILIS GROUP is the leading distributor and service partner for beauty in the DACH region.

Gebr. Heinemann is a global travel retailer and distributor which works directly with the best-known luxury brands.

The transaction was led by [Marc Bollinger](#), Managing Director.

[Click here to read more.](#)

GCG member firm

[Zerbach & Company
Corporate Finance GmbH](#)
Cologne, Germany

[Marc Bollinger](#)
[Contact Marc](#)

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GCG Dealmakers Report 2024

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